

Bid Number: IFB 16-PW-010

Bid Title: Water Service Line Replacement Phase 4

Project Number: WW1646

|  |          |                |                |   |           |         | Apparent Low Bidder |               | Next Apparent Low 1   |               |
|--|----------|----------------|----------------|---|-----------|---------|---------------------|---------------|-----------------------|---------------|
|  |          |                |                |   |           |         | New Concepts, Inc   |               | TLC Company & Utility |               |
| Bid Portion                                      | Bid Item | SpecType       | Spec#          | Item Description  | Unit      | Est Qty | Unit Price          | Amount        | Unit Price            | Amount        |
| BB   | 001      | APWA           | 802            | Base Bid-Replacement of 500 water line services   | EA        | 500     | \$ 800.00           | \$ 400,000.00 | \$ 1,380.00           | \$ 690,000.00 |
| BB   | 002      | APWA           | 802            | Base Bid-Replacement of meter boxes, per City d   | EA        | 500     | \$ 200.00           | \$ 100,000.00 | \$ 265.00             | \$ 132,500.00 |
| BB   | 003      | APWA           | 802            | Base Bid-Replacement of 7" Resetter, as shown b   | EA        | 424     | \$ 180.00           | \$ 76,320.00  | \$ 97.00              | \$ 41,128.00  |
| BB   | 004      | APWA           | 802            | Base Bid-Replacement of 10" Resetter, as shown by Exhibit Base Bid, complete-in-place                     | EA        | 76      | \$ 350.00           | \$ 26,600.00  | \$ 230.00             | \$ 17,480.00  |
| BB   | 005      | APWA           | 802            | Base Bid-Replacement of 5/8" meters, per City detail W-5, as shown by Exhibit Base Bid, complete-in-place | EA        | 260     | \$ 190.00           | \$ 49,400.00  | \$ 254.00             | \$ 66,040.00  |
| BB   | 006      | APWA           | 802            | Base Bid-Replacement of 1" meters, per City detail W-5, as shown by Exhibit Base Bid, complete-in-place   | EA        | 54      | \$ 290.00           | \$ 15,660.00  | \$ 353.00             | \$ 19,062.00  |
| BB   | 007      | N/A            | N/A            | Base Bid-Relocated meter boxes into City's R/W, per City detail W-5                                       | EA        | 500     | \$ 30.00            | \$ 15,000.00  | \$ 30.00              | \$ 15,000.00  |
| BB   | 008      | CoRR           | CoRR           | Construction Staking  | LS        | 1       | \$ 100.00           | \$ 100.00     | \$ 1,217.00           | \$ 1,217.00   |
| BB   | 009      | CoRR           | CoRR           | Mobilization  | LS        | 1       | \$ 75,000.00        | \$ 75,000.00  | \$ 58,000.00          | \$ 58,000.00  |
| BB   | 010      | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1       | \$ 135,000.00       | \$ 135,000.00 | \$ 70,000.00          | \$ 70,000.00  |
| BB   | 011      | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                    | LS        | 1       | \$ 5,000.00         | \$ 5,000.00   | \$ 9,540.00           | \$ 9,540.00   |
| BB   | 012      | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1       | \$ 100.00           | \$ 100.00     | \$ 5,520.00           | \$ 5,520.00   |
| BB   | 013      | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1       | \$ 100.00           | \$ 100.00     | \$ 1.00               | \$ 1.00       |
| BB   | 014      | N/A            | N/A            | Traffic Control Setup and Maintenance   | LS        | 1       | \$ 55,000.00        | \$ 55,000.00  | \$ 28,300.00          | \$ 28,300.00  |
| BB   | 015      | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1       | \$10,000.00         | \$ 10,000.00  | \$ 10,000.00          | \$ 10,000.00  |
| Base Bid Subtotal (Bid Items 1 thru 15):         |          |                |                |   |           |         | \$                  | 963,280.00    | \$                    | 1,163,788.00  |
| NMGR on Base Bid @ 7.4375%:                      |          |                |                |   |           |         | \$                  | 71,643.95     | \$                    | 86,556.73     |
| Total Base Bid Submission Including NMGR:        |          |                |                |   |           |         | \$                  | 1,034,923.95  | \$                    | 1,250,344.73  |
| Resident Contractor Preference (5%)              |          |                |                |   |           |         | n/a                 |               | \$                    | (58,189.40)   |
| Veteran's Preference                             |          |                |                |   |           |         | 8%                  | \$ (5,731.52) | n/a                   |               |
| Bid Submission minus preference discount w/o tax |          |                |                |   |           |         | \$                  | 957,548.48    | \$                    | 1,105,598.60  |

|   |     |                |                |   |           |    |                | New Concepts, Inc | TLC Company & Utility |              |
|---|-----|----------------|----------------|---|-----------|----|----------------|-------------------|-----------------------|--------------|
| AA01  | 001 | APWA           | 802            | Additive Alternate 1-Replacement of 50 water line services as shown by Exhibit A, complete-in-place             | EA        | 50 | \$ 800.00      | \$ 40,000.00      | \$ 1,580.00           | \$ 79,000.00 |
| AA01  | 002 | APWA           | 802            | Additive Alternate 1-Replacement of meter boxes, per City detail W-21, as shown by Exhibit A, complete-in-place | EA        | 50 | \$ 200.00      | \$ 10,000.00      | \$ 264.00             | \$ 13,200.00 |
| AA01  | 003 | APWA           | 802            | Additive Alternate 1-Replacement of 7" Resetter, as shown by Exhibit B, complete-in-place                       | EA        | 23 | \$ 180.00      | \$ 4,140.00       | \$ 97.00              | \$ 2,231.00  |
| AA01  | 004 | APWA           | 802            | Base Bid-Replacement of 10" Resetter, as shown by Exhibit A, complete-in-place                                  | EA        | 27 | \$ 325.00      | \$ 8,775.00       | \$ 230.00             | \$ 6,210.00  |
| AA01  | 005 | APWA           | 802            | Additive Alternate 1-Replacement of 5/8" meters, per City detail W-5, as shown by Exhibit A, complete-in-place  | EA        | 1  | \$ 190.00      | \$ 190.00         | \$ 254.00             | \$ 254.00    |
| AA01  | 006 | APWA           | 802            | Additive Alternate 1-Replacement of 1" meters, per City detail W-5, as shown by Exhibit A, complete-in-place    | EA        | 3  | \$ 290.00      | \$ 870.00         | \$ 353.00             | \$ 1,059.00  |
| AA01  | 007 | N/A            | N/A            | Additive Alternate 1-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00       | \$ 1,500.00       | \$ 30.00              | \$ 1,500.00  |
| AA01  | 008 | CoRR           | CoRR           | Construction Staking  | LS        | 1  | \$ 100.00      | \$ 100.00         | \$ 120.00             | \$ 120.00    |
| AA01  | 009 | CoRR           | CoRR           | Mobilization  | LS        | 1  | \$ 7,000.00    | \$ 7,000.00       | \$ 2,190.00           | \$ 2,190.00  |
| AA01  | 010 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1  | \$ 18,000.00   | \$ 18,000.00      | \$ 7,000.00           | \$ 7,000.00  |
| AA01  | 011 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                          | LS        | 1  | \$ 100.00      | \$ 100.00         | \$ 3,100.00           | \$ 3,100.00  |
| AA01  | 012 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00      | \$ 100.00         | \$ 753.00             | \$ 753.00    |
| AA01  | 013 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00      | \$ 100.00         | \$ 1.00               | \$ 1.00      |
| AA01  | 014 | N/A            | N/A            | Additive Alternate 1-Traffic Control Setup and Maintenance)   | LS        | 1  | \$ 5,000.00    | \$ 5,000.00       | \$ 2,245.00           | \$ 2,245.00  |
| AA01  | 015 | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1  | \$ 1,000.00    | \$ 1,000.00       | \$ 1,000.00           | \$ 1,000.00  |
| Additive Alternate #1 Bid Subtotal (Bid Items 1 thru 15):   |     |                |                |   |           |    | \$ 96,875.00   |                   | \$ 119,863.00         |              |
| NMGRT on Base Bid @ 7.4375%:                                |     |                |                |   |           |    | \$ 7,205.08    |                   | \$ 8,914.81           |              |
| Total Additive Alternate #1 Bid Submission Including NMGRT: |     |                |                |   |           |    | \$ 104,080.08  |                   | \$ 128,777.81         |              |
| Resident Contractor Preference (5%)                         |     |                |                |   |           |    | n/a            |                   | \$ (5,993.15)         |              |
| Veteran's Preference  |     |                |                |   |           |    | 8% \$ (576.41) |                   | n/a                   |              |
| Bid Submission minus preference discount w/o tax            |     |                |                |   |           |    | \$ 96,298.59   |                   | \$ 113,869.85         |              |

|   |     |                |                |   |           |    | New Concepts, Inc |              | TLC Company & Utility |               |
|---|-----|----------------|----------------|---|-----------|----|-------------------|--------------|-----------------------|---------------|
| AA02  | 001 | APWA           | 802            | Additive Alternate 2-Replacement of 50 water line services as shown by Exhibit B, complete-in-place             | EA        | 50 | \$ 800.00         | \$ 40,000.00 | \$ 1,525.00           | \$ 76,250.00  |
| AA02  | 002 | APWA           | 802            | Additive Alternate 2-Replacement of meter boxes, per City detail W-21, as shown by Exhibit B, complete-in-place | EA        | 50 | \$ 200.00         | \$ 10,000.00 | \$ 262.00             | \$ 13,100.00  |
| AA02  | 003 | APWA           | 802            | Additive Alternate 2-Replacement of 7" Resetter, as shown by Exhibit B, complete-in-place                       | EA        | 22 | \$ 180.00         | \$ 3,960.00  | \$ 97.00              | \$ 2,134.00   |
| AA02  | 004 | APWA           | 802            | Additive Alternate 2-Replacement of 10" Resetter, as shown by Exhibit B, complete-in-place                      | EA        | 28 | \$ 325.00         | \$ 9,100.00  | \$ 231.00             | \$ 6,468.00   |
| AA02  | 005 | N/A            | N/A            | Additive Alternate 2-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00          | \$ 1,500.00  | \$ 30.00              | \$ 1,500.00   |
| AA02  | 006 | CoRR           | CoRR           | Construction Staking  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 122.00             | \$ 122.00     |
| AA02  | 007 | CoRR           | CoRR           | Mobilization  | LS        | 1  | \$ 7,000.00       | \$ 7,000.00  | \$ 2,190.00           | \$ 2,190.00   |
| AA02  | 008 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1  | \$ 15,000.00      | \$ 15,000.00 | \$ 7,000.00           | \$ 7,000.00   |
| AA02  | 009 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                          | LS        | 1  | \$ 4,900.00       | \$ 4,900.00  | \$ 3,095.00           | \$ 3,095.00   |
| AA02  | 010 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 753.00             | \$ 753.00     |
| AA02  | 011 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 1.00               | \$ 1.00       |
| AA02  | 012 | N/A            | N/A            | Additive Alternate 2-Traffic Control Setup and Maintenance  | LS        | 1  | \$ 5,000.00       | \$ 5,000.00  | \$ 2,245.00           | \$ 2,245.00   |
| AA02  | 013 | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1  | \$ 1,000.00       | \$ 1,000.00  | \$ 1,000.00           | \$ 1,000.00   |
| Additive Alternate #2 Bid Subtotal (Bid Items 1 thru 13):   |     |                |                |   |           |    | \$                | 97,760.00    |                       | \$ 115,858.00 |
| NMGRT on Base Bid @ 7.4375%:                                |     |                |                |   |           |    | \$                | 7,270.90     |                       | \$ 8,616.94   |
| Total Additive Alternate #2 Bid Submission Including NMGRT: |     |                |                |   |           |    | \$                | 105,030.90   |                       | \$ 124,474.94 |
| Resident Contractor Preference (5%)                         |     |                |                |   |           |    | n/a               |              |                       | \$ (5,792.90) |
| Veteran's Preference  |     |                |                |   |           |    | 8%                | \$ (581.67)  |                       | n/a           |
| Bid Submission minus preference discount w/o tax            |     |                |                |   |           |    | \$                | 97,178.33    |                       | \$ 110,065.10 |

|  |     |                |                |   |           |    | New Concepts, Inc |              | TLC Company & Utility |              |
|--|-----|----------------|----------------|---|-----------|----|-------------------|--------------|-----------------------|--------------|
| AA03   | 001 | APWA           | 802            | Additive Alternate 3-Replacement of 50" water line services as shown by Exhibit C, complete-in-place            | EA        | 50 | \$ 800.00         | \$ 40,000.00 | \$ 1,472.00           | \$ 73,600.00 |
| AA03   | 002 | APWA           | 802            | Additive Alternate 3-Replacement of meter boxes, per City detail W-21, as shown by Exhibit C, complete-in-place | EA        | 50 | \$ 200.00         | \$ 10,000.00 | \$ 262.00             | \$ 13,100.00 |
| AA03   | 003 | APWA           | 802            | Additive Alternate 3-Replacement of 7" Resetter, as shown by Exhibit C, complete-in-place                       | EA        | 42 | \$ 180.00         | \$ 7,560.00  | \$ 97.00              | \$ 4,074.00  |
| AA03   | 004 | APWA           | 802            | Additive Alternate 3-Replacement of 10" Resetter, as shown by Exhibit C, complete-in-place                      | EA        | 8  | \$ 325.00         | \$ 2,600.00  | \$ 231.00             | \$ 1,848.00  |
| AA03   | 005 | APWA           | 802            | Additive Alternate 3-Replacement of 5/8" meters, per City detail W-5, as shown by Exhibit C, complete-in-place  | EA        | 1  | \$ 190.00         | \$ 190.00    | \$ 254.00             | \$ 254.00    |
| AA03   | 006 | N/A            | N/A            | Additive Alternate 3-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00          | \$ 1,500.00  | \$ 30.00              | \$ 1,500.00  |
| AA03   | 007 | CoRR           | CoRR           | Construction Staking  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 122.00             | \$ 122.00    |
| AA03   | 008 | CoRR           | CoRR           | Mobilization  | LS        | 1  | \$ 7,000.00       | \$ 7,000.00  | \$ 2,200.00           | \$ 2,200.00  |
| AA03   | 009 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1  | \$ 15,000.00      | \$ 15,000.00 | \$ 7,000.00           | \$ 7,000.00  |
| AA03   | 010 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                          | LS        | 1  | \$ 4,600.00       | \$ 4,600.00  | \$ 3,100.00           | \$ 3,100.00  |
| AA03   | 011 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 753.00             | \$ 753.00    |
| AA03   | 012 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 1.00               | \$ 1.00      |
| AA03   | 013 | N/A            | N/A            | Additive Alternate 3-Traffic Control Setup and Maintenance  | LS        | 1  | \$ 5,000.00       | \$ 5,000.00  | \$ 2,245.00           | \$ 2,245.00  |
| AA03   | 014 | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1  | \$ 1,000.00       | \$ 1,000.00  | \$ 1,000.00           | \$ 1,000.00  |
| <b>Additive Alternate #3 Bid Subtotal (Bid Items 1 thru 14):</b>   |     |                |                |   |           |    | \$ 94,750.00      |              | \$ 110,797.00         |              |
| <b>NMGRT on Base Bid @ 7.4375%:</b>                                |     |                |                |   |           |    | \$ 7,047.03       |              | \$ 8,240.53           |              |
| <b>Total Additive Alternate #3 Bid Submission Including NMGRT:</b> |     |                |                |   |           |    | \$ 101,797.03     |              | \$ 119,037.53         |              |
| <b>Resident Contractor Preference (5%)</b>                         |     |                |                |   |           |    | n/a               |              | \$ (5,539.85)         |              |
| <b>Veteran's Preference</b>  |     |                |                |   |           |    | 8%                | \$ (563.76)  | n/a                   |              |
| <b>Bid Submission minus preference discount w/o tax</b>            |     |                |                |   |           |    | \$ 94,186.24      |              | \$ 105,257.15         |              |

|      |     |                |                |   |           |    | New Concepts, Inc |              | TLC Company & Utility |              |
|------|-----|----------------|----------------|---|-----------|----|-------------------|--------------|-----------------------|--------------|
| AA04 | 001 | APWA           | 802            | Additive Alternate 4-Replacement of 50' water line services as shown by Exhibit D, complete-in-place            | EA        | 50 | \$ 800.00         | \$ 40,000.00 | \$ 1,505.00           | \$ 75,250.00 |
| AA04 | 002 | APWA           | 802            | Additive Alternate 4-Replacement of meter boxes, per City detail W-21, as shown by Exhibit D, complete-in-place | EA        | 50 | \$ 200.00         | \$ 10,000.00 | \$ 263.00             | \$ 13,150.00 |
| AA04 | 003 | APWA           | 802            | Additive Alternate 4-Replacement of 7" Resetter, as shown by Exhibit D, complete-in-place                       | EA        | 49 | \$ 180.00         | \$ 8,820.00  | \$ 97.00              | \$ 4,753.00  |
| AA04 | 004 | APWA           | 802            | Additive Alternate 4-Replacement of 10" Resetter, as shown by Exhibit D, complete-in-place                      | EA        | 1  | \$ 325.00         | \$ 325.00    | \$ 231.00             | \$ 231.00    |
| AA04 | 005 | APWA           | 802            | Additive Alternate 4-Replacement of 5/8" meters, per City detail W-5, as shown by Exhibit D, complete-in-place  | EA        | 3  | \$ 190.00         | \$ 570.00    | \$ 254.00             | \$ 762.00    |
| AA04 | 006 | N/A            | N/A            | Additive Alternate 4-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00          | \$ 1,500.00  | \$ 30.00              | \$ 1,500.00  |
| AA04 | 007 | CoRR           | CoRR           | Construction Staking  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 122.00             | \$ 122.00    |
| AA04 | 008 | CoRR           | CoRR           | Mobilization  | LS        | 1  | \$ 7,000.00       | \$ 7,000.00  | \$ 2,200.00           | \$ 2,200.00  |
| AA04 | 009 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1  | \$ 15,000.00      | \$ 15,000.00 | \$ 7,000.00           | \$ 7,000.00  |
| AA04 | 010 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                          | LS        | 1  | \$ 1,000.00       | \$ 1,000.00  | \$ 3,100.00           | \$ 3,100.00  |
| AA04 | 011 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 753.00             | \$ 753.00    |
| AA04 | 012 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 1.00               | \$ 1.00      |
| AA04 | 013 | N/A            | N/A            | Additive Alternate 4-Traffic Control Setup and Maintenance  | LS        | 1  | \$ 5,000.00       | \$ 5,000.00  | \$ 2,245.00           | \$ 2,245.00  |
| AA04 | 014 | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1  | \$ 1,000.00       | \$ 1,000.00  | \$ 1,000.00           | \$ 1,000.00  |
|      |     |                |                |   |           |    |                   |              |                       |              |
|      |     |                |                | <b>Additive Alternate #4 Bid Subtotal (Bid Items 1 thru 14):</b>  |           |    | \$ 90,515.00      |              | \$ 112,067.00         |              |
|      |     |                |                | <b>NMGRT on Base Bid @ 7.4375%:</b>   |           |    | \$ 6,732.05       |              | \$ 8,334.98           |              |
|      |     |                |                | <b>Total Additive Alternate #4 Bid Submission Including NMGRt:</b>  |           |    | \$ 97,247.05      |              | \$ 120,401.98         |              |
|      |     |                |                |   |           |    |                   |              |                       |              |
|      |     |                |                | <b>Resident Contractor Preference (5%)</b>  |           |    | n/a               |              | \$ (5,603.35)         |              |
|      |     |                |                | <b>Veteran's Preference</b>   |           |    | 8%                | \$ (538.56)  | n/a                   |              |
|      |     |                |                | <b>Bid Submission minus preference discount w/o tax</b>   |           |    | \$ 89,976.44      |              | \$ 106,463.65         |              |

[illegible]

|  |     |                |                |   |           |    | New Concepts, Inc |              | TLC Company & Utility |               |
|--|-----|----------------|----------------|---|-----------|----|-------------------|--------------|-----------------------|---------------|
| AA06   | 001 | APWA           | 802            | Additive Alternate 6-Replacement of 50" water line services as shown by Exhibit F, complete-in-place            | EA        | 50 | \$ 800.00         | \$ 40,000.00 | \$ 1,527.00           | \$ 76,350.00  |
| AA06   | 002 | APWA           | 802            | Additive Alternate 6-Replacement of meter boxes, per City detail W-21, as shown by Exhibit F, complete-in-place | EA        | 50 | \$ 200.00         | \$ 10,000.00 | \$ 264.00             | \$ 13,200.00  |
| AA06   | 003 | APWA           | 802            | Additive Alternate 6-Replacement of 7" Resetter, as shown by Exhibit F, complete-in-place                       | EA        | 25 | \$ 180.00         | \$ 4,500.00  | \$ 97.00              | \$ 2,425.00   |
| AA06   | 004 | APWA           | 802            | Additive Alternate 6-Replacement of 10" Resetter, as shown by Exhibit F, complete-in-place                      | EA        | 25 | \$ 325.00         | \$ 8,125.00  | \$ 231.00             | \$ 5,775.00   |
| AA06   | 005 | APWA           | 802            | Additive Alternate 6-Replacement of 1" meters, per City detail W-5, as shown by Exhibit F, complete-in-place    | EA        | 1  | \$ 290.00         | \$ 290.00    | \$ 353.00             | \$ 353.00     |
| AA06   | 006 | N/A            | N/A            | Additive Alternate 6-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00          | \$ 1,500.00  | \$ 30.00              | \$ 1,500.00   |
| AA06   | 007 | CoRR           | CoRR           | Construction Staking  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 122.00             | \$ 122.00     |
| AA06   | 008 | CoRR           | CoRR           | Mobilization  | LS        | 1  | \$ 7,000.00       | \$ 7,000.00  | \$ 2,200.00           | \$ 2,200.00   |
| AA06   | 009 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1  | \$ 15,000.00      | \$ 15,000.00 | \$ 7,000.00           | \$ 7,000.00   |
| AA06   | 010 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                          | LS        | 1  | \$ 1,600.00       | \$ 1,600.00  | \$ 3,100.00           | \$ 3,100.00   |
| AA06   | 011 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 753.00             | \$ 753.00     |
| AA06   | 012 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 1.00               | \$ 1.00       |
| AA06   | 013 | N/A            | N/A            | Additive Alternate 6-Traffic Control Setup and Maintenance  | LS        | 1  | \$ 5,000.00       | \$ 5,000.00  | \$ 2,245.00           | \$ 2,245.00   |
| AA06   | 014 | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1  | \$ 1,000.00       | \$ 1,000.00  | \$ 1,000.00           | \$ 1,000.00   |
| Additive Alternate #6 Bid Subtotal (Bid Items 1 thru 14):  |     |                |                |   |           |    | \$                | 94,315.00    |                       | \$ 116,024.00 |
| NMGR on Base Bid @ 7.4375%:                                |     |                |                |   |           |    | \$                | 7,014.68     |                       | \$ 8,629.29   |
| Total Additive Alternate #6 Bid Submission Including NMGR: |     |                |                |   |           |    | \$                | 101,329.68   |                       | \$ 124,653.29 |
| Resident Contractor Preference (5%)                        |     |                |                |   |           |    | n/a               |              |                       | \$ (5,801.20) |
| Veteran's Preference                                       |     |                |                |   |           |    | 8%                | \$ (561.17)  |                       | n/a           |
| Bid Submission minus preference discount w/o tax           |     |                |                |   |           |    | \$                | 93,753.83    |                       | \$ 110,222.80 |

|  |     |                |                |   |           |    | New Concepts, Inc |              | TLC Company & Utility |              |
|--|-----|----------------|----------------|---|-----------|----|-------------------|--------------|-----------------------|--------------|
| AA07   | 001 | APWA           | 802            | Additive Alternate 7-Replacement of 50" water line services as shown by Exhibit G, complete-in-place            | EA        | 50 | \$ 800.00         | \$ 40,000.00 | \$ 1,580.00           | \$ 79,000.00 |
| AA07   | 002 | APWA           | 802            | Additive Alternate 7-Replacement of meter boxes, per City detail W-21, as shown by Exhibit G, complete-in-place | EA        | 50 | \$ 200.00         | \$ 10,000.00 | \$ 263.00             | \$ 13,150.00 |
| AA07   | 003 | APWA           | 802            | Additive Alternate 7-Replacement of 7" Resetter, as shown by Exhibit G, complete-in-place                       | EA        | 19 | \$ 180.00         | \$ 3,420.00  | \$ 97.00              | \$ 1,843.00  |
| AA07   | 004 | APWA           | 802            | Additive Alternate 7-Replacement of 10" Resetter, as shown by Exhibit G, complete-in-place                      | EA        | 31 | \$ 325.00         | \$ 10,075.00 | \$ 231.00             | \$ 7,161.00  |
| AA07   | 005 | APWA           | 802            | Additive Alternate 7-Replacement of 1" meters, per City detail W-5, as shown by Exhibit G, complete-in-place    | EA        | 1  | \$ 290.00         | \$ 290.00    | \$ 353.00             | \$ 353.00    |
| AA07   | 006 | N/A            | N/A            | Additive Alternate 7-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00          | \$ 1,500.00  | \$ 30.00              | \$ 1,500.00  |
| AA07   | 007 | CoRR           | CoRR           | Construction Staking  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 122.00             | \$ 122.00    |
| AA07   | 008 | CoRR           | CoRR           | Mobilization  | LS        | 1  | \$ 7,000.00       | \$ 7,000.00  | \$ 2,200.00           | \$ 2,200.00  |
| AA07   | 009 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1  | \$ 15,000.00      | \$ 15,000.00 | \$ 7,000.00           | \$ 7,000.00  |
| AA07   | 010 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                          | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 3,100.00           | \$ 3,100.00  |
| AA07   | 011 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 753.00             | \$ 753.00    |
| AA07   | 012 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 1.00               | \$ 1.00      |
| AA07   | 013 | N/A            | N/A            | Additive Alternate 7-Traffic Control Setup and Maintenance  | LS        | 1  | \$ 5,000.00       | \$ 5,000.00  | \$ 2,245.00           | \$ 2,245.00  |
| AA07   | 014 | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1  | \$ 1,000.00       | \$ 1,000.00  | \$ 1,000.00           | \$ 1,000.00  |
| Additive Alternate #7 Bid Subtotal (Bid Items 1 thru 14):  |     |                |                |   |           |    | \$                | 93,685.00    | \$                    | 119,428.00   |
| NMGR on Base Bid @ 7.4375%:                                |     |                |                |   |           |    | \$                | 6,967.82     | \$                    | 8,882.46     |
| Total Additive Alternate #7 Bid Submission Including NMGR: |     |                |                |   |           |    | \$                | 100,652.82   | \$                    | 128,310.46   |
| Resident Contractor Preference (5%)                        |     |                |                |   |           |    | n/a               |              | \$                    | (5,971.40)   |
| Veteran's Preference                                       |     |                |                |   |           |    | 8%                | \$ (557.43)  | n/a                   |              |
| Bid Submission minus preference discount w/o tax           |     |                |                |   |           |    | \$                | 93,127.57    | \$                    | 113,456.60   |



|   |     |                |                |   |           |    | New Concepts, Inc |              | TLC Company & Utility |              |
|---|-----|----------------|----------------|---|-----------|----|-------------------|--------------|-----------------------|--------------|
| AA08  | 001 | APWA           | 802            | Additive Alternate 8-Replacement of 50 water line services as shown by Exhibit H, complete-in-place             | EA        | 50 | \$ 800.00         | \$ 40,000.00 | \$ 1,571.00           | \$ 78,550.00 |
| AA08  | 002 | APWA           | 802            | Additive Alternate 8-Replacement of meter boxes, per City detail W-21, as shown by Exhibit H, complete-in-place | EA        | 50 | \$ 200.00         | \$ 10,000.00 | \$ 262.00             | \$ 13,100.00 |
| AA08  | 003 | APWA           | 802            | Additive Alternate 8-Replacement of 7" Resetter, as shown by Exhibit H, complete-in-place                       | EA        | 22 | \$ 180.00         | \$ 3,960.00  | \$ 97.00              | \$ 2,134.00  |
| AA08  | 004 | APWA           | 802            | Additive Alternate 8-Replacement of 10" Resetter, as shown by Exhibit H, complete-in-place                      | EA        | 28 | \$ 325.00         | \$ 9,100.00  | \$ 231.00             | \$ 6,468.00  |
| AA08  | 005 | N/A            | N/A            | Additive Alternate 8-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00          | \$ 1,500.00  | \$ 30.00              | \$ 1,500.00  |
| AA08  | 006 | CoRR           | CoRR           | Construction Staking  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 122.00             | \$ 122.00    |
| AA08  | 007 | CoRR           | CoRR           | Mobilization  | LS        | 1  | \$ 7,000.00       | \$ 7,000.00  | \$ 2,200.00           | \$ 2,200.00  |
| AA08  | 008 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1  | \$ 15,000.00      | \$ 15,000.00 | \$ 7,000.00           | \$ 7,000.00  |
| AA08  | 009 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                          | LS        | 1  | \$ 500.00         | \$ 500.00    | \$ 3,100.00           | \$ 3,100.00  |
| AA08  | 010 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 753.00             | \$ 753.00    |
| AA08  | 011 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 1.00               | \$ 1.00      |
| AA08  | 012 | N/A            | N/A            | Additive Alternate 8-Traffic Control Setup and Maintenance  | LS        | 1  | \$ 5,000.00       | \$ 5,000.00  | \$ 2,245.00           | \$ 2,245.00  |
| AA08  | 013 | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1  | \$ 1,000.00       | \$ 1,000.00  | \$ 1,000.00           | \$ 1,000.00  |
| Additive Alternate #8 Bid Subtotal (Bid Items 1 thru 13):   |     |                |                |   |           |    | \$ 93,360.00      |              | \$ 118,173.00         |              |
| NMGRT on Base Bid @ 7.4375%:                                |     |                |                |   |           |    | \$ 6,943.65       |              | \$ 8,789.12           |              |
| Total Additive Alternate #8 Bid Submission Including NMGRT: |     |                |                |   |           |    | \$ 100,303.65     |              | \$ 126,962.12         |              |
| Resident Contractor Preference (5%)                         |     |                |                |   |           |    | n/a               |              | \$ (5,908.65)         |              |
| Veteran's Preference  |     |                |                |   |           |    | 8% \$ (555.49)    |              | n/a                   |              |
| Bid submission minus preference discount w/o tax            |     |                |                |   |           |    | \$ 92,804.51      |              | \$ 112,264.35         |              |

|  |     |                |                |   |           |    | New Concepts, Inc |              | TLC Company & Utility |               |
|--|-----|----------------|----------------|---|-----------|----|-------------------|--------------|-----------------------|---------------|
| AA09   | 001 | APWA           | 802            | Additive Alternate 9-Replacement of 50 water line services as shown by Exhibit I, complete-in-place             | EA        | 50 | \$ 800.00         | \$ 40,000.00 | \$ 1,527.00           | \$ 76,350.00  |
| AA09   | 002 | APWA           | 802            | Additive Alternate 9-Replacement of meter boxes, per City detail W-21, as shown by Exhibit I, complete-in-place | EA        | 50 | \$ 200.00         | \$ 10,000.00 | \$ 263.00             | \$ 13,150.00  |
| AA09   | 003 | APWA           | 802            | Additive Alternate 9-Replacement of 7" Resetter, as shown by Exhibit I, complete-in-place                       | EA        | 25 | \$ 180.00         | \$ 4,500.00  | \$ 97.00              | \$ 2,425.00   |
| AA09   | 004 | APWA           | 802            | Additive Alternate 9-Replacement of 10" Resetter, as shown by Exhibit I, complete-in-place                      | EA        | 25 | \$ 325.00         | \$ 8,125.00  | \$ 231.00             | \$ 5,775.00   |
| AA09   | 005 | N/A            | N/A            | Additive Alternate 9-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00          | \$ 1,500.00  | \$ 30.00              | \$ 1,500.00   |
| AA09   | 006 | CoRR           | CoRR           | Construction Staking  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 122.00             | \$ 122.00     |
| AA09   | 007 | CoRR           | CoRR           | Mobilization  | LS        | 1  | \$ 7,000.00       | \$ 7,000.00  | \$ 2,200.00           | \$ 2,200.00   |
| AA09   | 008 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)  | LS        | 1  | \$ 15,000.00      | \$ 15,000.00 | \$ 7,000.00           | \$ 7,000.00   |
| AA09   | 009 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                          | LS        | 1  | \$ 600.00         | \$ 600.00    | \$ 3,100.00           | \$ 3,100.00   |
| AA09   | 010 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 753.00             | \$ 753.00     |
| AA09   | 011 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)  | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 1.00               | \$ 1.00       |
| AA09   | 012 | N/A            | N/A            | Additive Alternate 9-Traffic Control Setup and Maintenance  | LS        | 1  | \$ 5,000.00       | \$ 5,000.00  | \$ 2,265.00           | \$ 2,265.00   |
| AA09   | 013 | NMDOT and APWA | NMDOT and APWA | Materials Testing   | Allowance | 1  | \$ 1,000.00       | \$ 1,000.00  | \$ 1,000.00           | \$ 1,000.00   |
| <b>Additive Alternate #9 Bid Subtotal (Bid Items 1 thru 13):</b>   |     |                |                |   |           |    | \$                | 93,025.00    |                       | \$ 115,641.00 |
| <b>NMGRT on Base Bid @ 7.4375%:</b>                                |     |                |                |   |           |    | \$                | 6,918.73     |                       | \$ 8,600.80   |
| <b>Total Additive Alternate #9 Bid Submission Including NMGRT:</b> |     |                |                |   |           |    | \$                | 99,943.73    |                       | \$ 124,241.80 |
| <b>Resident Contractor Preference (5%)</b>                         |     |                |                |   |           |    | n/a               |              |                       | \$ (5,782.05) |
| <b>Veteran's Preference</b>  |     |                |                |   |           |    | 8%                | \$ (553.50)  |                       | n/a           |
| <b>Bid submission minus preference discount w/o tax</b>            |     |                |                |   |           |    | \$                | 92,471.50    |                       | \$ 109,858.95 |

|  |     |                |                |  |           |    | New Concepts, Inc |              | TLC Company & Utility |               |
|--|-----|----------------|----------------|--|-----------|----|-------------------|--------------|-----------------------|---------------|
| AA10   | 001 | APWA           | 802            | Additive Alternate 10-Replacement of 50 water line services as shown by Exhibit J, complete-in-place             | EA        | 50 | \$ 800.00         | \$ 40,000.00 | \$ 1,472.00           | \$ 73,600.00  |
| AA10   | 002 | APWA           | 802            | Additive Alternate 10-Replacement of meter boxes, per City detail W-21, as shown by Exhibit J, complete-in-place | EA        | 50 | \$ 200.00         | \$ 10,000.00 | \$ 264.00             | \$ 13,200.00  |
| AA10   | 003 | APWA           | 802            | Additive Alternate 10-Replacement of 7" Resetter, as shown by Exhibit J, complete-in-place                       | EA        | 35 | \$ 180.00         | \$ 6,300.00  | \$ 97.00              | \$ 3,395.00   |
| AA10   | 004 | APWA           | 802            | Additive Alternate 10-Replacement of 10" Resetter, as shown by Exhibit J, complete-in-place                      | EA        | 15 | \$ 325.00         | \$ 4,875.00  | \$ 231.00             | \$ 3,465.00   |
| AA10   | 005 | APWA           | 802            | Additive Alternate 10-Replacement of 5/8" meters, per City detail W-5, as shown by Exhibit J, complete-in-place  | EA        | 1  | \$ 190.00         | \$ 190.00    | \$ 254.00             | \$ 254.00     |
| AA10   | 006 | N/A            | N/A            | Additive Alternate 10-Relocate meter boxes into City's R/W, per City detail W-5                                  | EA        | 50 | \$ 30.00          | \$ 1,500.00  | \$ 30.00              | \$ 1,500.00   |
| AA10   | 007 | CoRR           | CoRR           | Construction Staking   | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 122.00             | \$ 122.00     |
| AA10   | 008 | CoRR           | CoRR           | Mobilization   | LS        | 1  | \$ 7,000.00       | \$ 7,000.00  | \$ 2,200.00           | \$ 2,200.00   |
| AA10   | 009 | N/A            | N/A            | Landscaping (per description on page 4 of scope of work)   | LS        | 1  | \$ 15,000.00      | \$ 15,000.00 | \$ 7,000.00           | \$ 7,000.00   |
| AA10   | 010 | APWA           | 340            | Concrete - Sidewalk, Valley, and Driveway (per description on page 3 of scope of work)                           | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 3,100.00           | \$ 3,100.00   |
| AA10   | 011 | N/A            | N/A            | Retaining Walls (per description on page 3 of scope of work)   | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 753.00             | \$ 753.00     |
| AA10   | 012 | N/A            | N/A            | Fencing (per description on page 3 of scope of work)   | LS        | 1  | \$ 100.00         | \$ 100.00    | \$ 1.00               | \$ 1.00       |
| AA10   | 013 | N/A            | N/A            | Additive Alternate 10-Traffic Control Setup and Maintenance  | LS        | 1  | \$ 5,000.00       | \$ 5,000.00  | \$ 2,265.00           | \$ 2,265.00   |
| AA10   | 014 | NMDOT and APWA | NMDOT and APWA | Materials Testing  | Allowance | 1  | \$1,000.00        | \$ 1,000.00  | \$ 1,000.00           | \$ 1,000.00   |
| <b>Additive Alternate #10 Bid Subtotal (Bid Items 1 thru 14):</b>  |     |                |                |  |           |    | \$                | 91,265.00    |                       | \$ 111,855.00 |
| <b>NMGRT on Base Bid @ 7.4375%:</b>                                |     |                |                |  |           |    | \$                | 6,787.83     |                       | \$ 8,319.22   |
| <b>Total Additive Alternate #10 Bid Submission Including NMGR:</b> |     |                |                |  |           |    | \$                | 98,052.83    |                       | \$ 120,174.22 |
| <b>Resident Contractor Preference (5%)</b>                         |     |                |                |  |           |    | n/a               |              |                       | \$ (5,592.75) |
| <b>Veteran's Preference</b>  |     |                |                |  |           |    | 8%                | \$ (543.03)  |                       | n/a           |
| <b>Bid submission minus preference discount w/o tax</b>            |     |                |                |  |           |    | \$                | 90,721.97    |                       | \$ 106,262.25 |

|  |   |         |     |  |  | New Concepts, Inc | TLC Company & Utility |
|--|---|---------|-----|--|--|-------------------|-----------------------|
|  | Total for Base Bid                        |         |     |  |  | \$ 963,280.00     | \$ 1,163,788.00       |
|  | Additive Alternate #1                     |         |     |  |  | \$ 96,875.00      | \$ 119,863.00         |
|  | Additive Alternate #2                     |         |     |  |  | \$ 97,760.00      | \$ 115,858.00         |
|  | Additive Alternate #3                     |         |     |  |  | \$ 94,750.00      | \$ 110,797.00         |
|  | Additive Alternate #4                     |         |     |  |  | \$ 90,515.00      | \$ 112,067.00         |
|  | Additive Alternate #5                     |         |     |  |  | \$ 95,395.00      | \$ 112,667.00         |
|  | Additive Alternate #6                     |         |     |  |  | \$ 94,315.00      | \$ 116,024.00         |
|  | Additive Alternate #7                     |         |     |  |  | \$ 93,685.00      | \$ 119,428.00         |
|  | Additive Alternate #8                     |         |     |  |  | \$ 93,360.00      | \$ 118,173.00         |
|  | Additive Alternate #9                     |         |     |  |  | \$ 93,025.00      | \$ 115,641.00         |
|  | Additive Alternate #10                    |         |     |  |  | \$ 91,265.00      | \$ 111,855.00         |
|  | Overall Bid Total                         |         |     |  |  | \$ 1,904,225.00   | \$ 2,316,161.00       |
|  | NMGRT                                     | 7.4375% |     |  |  | \$ 141,626.73     | \$ 172,264.47         |
|  | Bid Total + GRT                           |         |     |  |  | \$ 2,045,851.73   | \$ 2,488,425.47       |
|  | Resident Contractor Preference            | 5%      | no  |  |  | 0.00              | yes<br>(115,808.05)   |
|  | Veteran's Preference (may be 7, 8 or 10%) | 8%      | yes |  |  | (152,338.00)      | no                    |
|  | Overall Bid Total - Preference            |         |     |  |  | \$ 1,751,887.00   | \$ 2,200,352.95       |